



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 47

CTC
Market Report
· Strong demand.
· Liquoring Assams sold readily and fetched attractive prices.
· Medium Assams and few Cachar sold around last levels.

Buying Analysis
· Western India : Mainstay
· Hindustan Unilever: Operated TCPL : Operated at lower levels
· Exporters: Fair enquiry for bolder brokens and fannings Other Internal & Local: Some support

Orthodox
Market Report
· Good demand.
· Select few tippy teas on offer witnessed good competition and readily absorbed. Well made whole leaf and brokens sold at levels similar to last. Remainder irregular and at times tended lower following quality.
· Fannings irregular around last. Secondaries keenly competed upon and sold in line with quality.

Buying Analysis
· Middle East : Active.
· CIS: Operated

DUST
Market Report
· Strong demand .
· Liquoring Assams sold at attractive prices.
· Remainder cleaner blacker teas sold at firm to dearer rates with browner fibrous sorts being barely steady.

Buying Analysis
· Hindustan Unilever: Active TCPL : Operated
· Western India : Good support
· Other Internal and Local : Fair support

Darjeeling
Market Report
· Fair demand.
· Primarily brokens and fannings on offer sold in line with quality with the leafy greenish sorts with flavour being keenly competed for. The brownish sorts sold at lower levels. Whole leaf grades followed a similar trend.
· TCPL and Hindustan Unilever - Silent Exporters- Selective Local & Internal: Mainstay

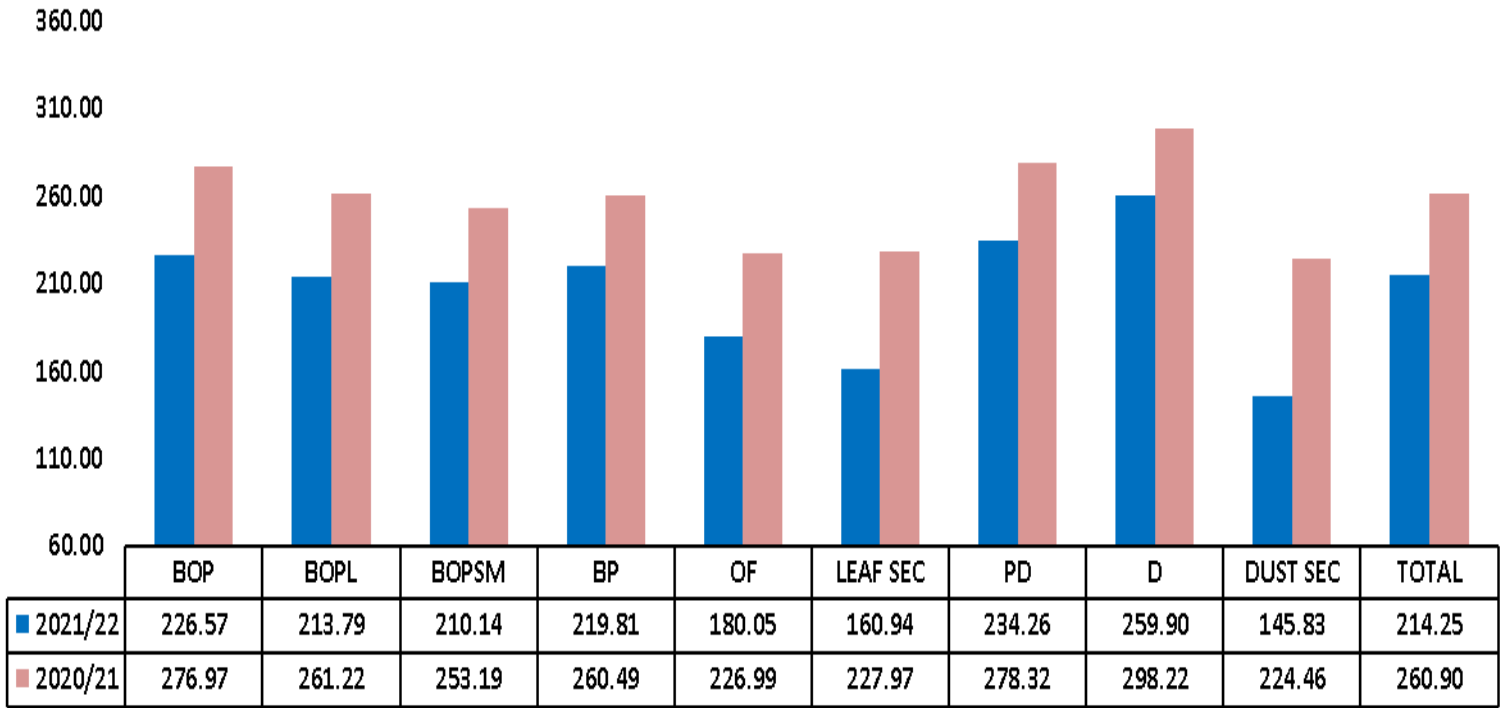
AUCTION AVERAGES

	2021/22			2020/21			UP TO SALE 47		
	SALE 47	SALE 46	+/-	SALE 47	SALE 46	+/-	2021/22	2020/21	2019/20
CTC LEAF	222.24	221.22	1.02	184.15	188.69	-4.54	212.83	258.16	161.93
DUST	231.96	229.26	2.70	193.28	196.25	-2.97	217.87	267.07	174.40
TOTAL	224.98	223.48	1.50	186.52	190.86	-4.35	214.25	260.90	165.46
ORTHODOX	212.40	213.20	-0.80	236.06	240.69	-4.63	238.58	277.40	229.53
DARJEELING	316.73	316.58	0.16	268.72	235.62	33.10	422.48	378.10	344.23
ALL TEAS	223.18	221.51	1.67	199.99	205.66	-5.67	223.09	267.04	184.34

KOLKATA AUCTION AVERAGES

SALE		43	44	45	46	47	48
CTC LEAF	2021/22	203.94	209.10	204.65	221.22	222.24	
	2020/21	No Sale	224.21	215.28	188.69	184.15	175.43
DUST	2021/22	200.89	209.22	206.92	229.26	231.96	
	2020/21	No Sale	223.41	219.40	196.25	193.28	196.16
TOTAL	2021/22	203.09	209.13	205.26	223.48	224.98	
	2020/21	No Sale	223.96	216.68	190.86	186.52	181.13
ORTHODOX	2021/22	220.20	218.84	215.36	213.20	212.40	
	2020/21	No Sale	241.86	238.35	240.69	236.06	227.18
DARJEELING	2021/22	294.80	314.31	294.73	316.58	316.73	
	2020/21	No Sale	286.11	242.51	235.62	268.72	290.63

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 47



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 47

GRADE	2021 - 22		2020 - 21		GRADE	2021 - 22		2020 - 21		GRADE	2021 - 22		2020 - 21	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	1374424.4	295.74	918979.8	339.03	FBOP	4582582.1	248.49	3499443.8	287.57	GBOP1/FBOP1	1887766.6	161.47	1304674.7	192.31
TGFOP	2977481.2	278.10	1967787.2	323.33	GFBOP	2112490.1	244.51	1316500.3	282.94	BOPF/GOF/FOF	2507362.3	160.76	1804327.9	223.33
GFOP	1959913.8	270.10	1160214.4	289.66	GBOP	2521457.7	238.09	1645136.3	281.77					
FOP	1787823.5	221.69	1016490.5	252.22	BPS	650421.7	250.18	522169.8	283.25					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	2,854,099	2,426,479	226.54	15%	2,702,159	2,181,393	224.48	19%	55,451,659	41,300,239	217.93	26%
FANNINGS	802,547	635,413	227.68	21%	766,819	577,471	233.43	25%	16,593,197	11,396,897	215.41	31%
LEAF SEC.	272,383	245,718	165.72	10%	252,296	235,605	161.09	7%	5,374,534	4,625,176	160.94	14%
LEAF TOTAL	3,929,028.2	3,307,609.8	222.24	16%	3,721,273.6	2,994,468.7	221.22	20%	77,419,390.2	57,322,311.2	212.83	26%
DUST	1,288,249	1,029,733	253.03	20%	1,184,574	924,227	252.64	22%	24,043,590	17,387,468	238.82	28%
DUST SEC.	377,754	269,547	151.47	29%	337,117	249,619	142.68	26%	7,171,665	5,054,758	145.83	30%
DUST TOTAL	1,666,002.5	1,299,280.1	231.96	22%	1,521,691.1	1,173,846.6	229.26	23%	31,215,255.6	22,442,226.1	217.87	28%
TOTAL	5,595,030.7	4,606,889.9	224.98	18%	5,242,964.7	4,168,315.3	223.48	20%	108,634,645.8	79,764,537.3	214.25	27%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	510,465	449,133	242.24	12%	666,572	567,771	239.43	15%	13,689,211	12,236,945	266.45	11%
BROKENS	656,020	506,695	220.35	23%	748,532	583,073	221.93	22%	15,103,752	12,854,029	243.33	15%
FANNINGS	131,757	117,157	144.04	11%	150,652	137,094	136.12	9%	3,413,229	2,717,131	160.35	20%
SECONDARY	125,590	114,284	129.93	9%	136,002	116,383	132.25	14%	2,697,666	2,418,154	160.17	10%
ORTH. TOTAL	1,423,832.6	1,187,268.9	212.40	17%	1,701,758.5	1,404,320.0	213.20	17%	34,903,857.5	30,226,258.6	238.58	13%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	28,129	18,122	529.55	36%	25,886	13,772	551.45	47%	889,163	559,704	644.46	37%
BROKENS	16,101	13,910	228.88	14%	16,875	10,881	219.16	36%	453,593	304,974	269.28	33%
FANNINGS	32,644	16,300	155.11	50%	26,918	11,695	130.63	57%	615,270	325,277	184.15	47%
DARJ. TOTAL	76,874.7	48,331.7	316.73	37%	69,678.8	36,348.2	316.58	48%	1,958,026.5	1,189,955.5	422.48	39%

OFFER / SOLD QUANTITY & AVERAGE PRICE

CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	3929028.2	3307609.8	222.24	16%	3721273.6	2994468.7	221.22	20%	77419390.2	57322311.2	212.83	26%
2020-21	3754018.0	2476610.6	184.15	34%	4165752.4	2213264.6	188.69	47%	50786034.3	36464457.7	258.16	28%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	1666002.5	1299280.1	231.96	22%	1521691.1	1173846.6	229.26	23%	31215255.6	22442226.1	217.87	28%
2020-21	1326413.1	866145.6	193.28	35%	1578155.4	893189.0	196.25	43%	21967961.1	16187122.4	267.07	26%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	1423832.6	1187268.9	212.40	17%	1701758.5	1404320.0	213.20	17%	34903857.5	30226258.6	238.58	13%
2020-21	1576222.1	1170677.2	236.06	26%	1479645.5	1271851.5	240.69	14%	24219896.7	19908012.0	277.40	18%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	76874.7	48331.7	316.73	37%	69678.8	36348.2	316.58	48%	1958026.5	1189955.5	422.48	39%
2020-21	80673.4	40719.8	268.72	50%	105866.4	46785.4	235.62	56%	1977930.2	1051552.0	378.10	47%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	7095738.0	5842490.5	223.18	18%	7014402.0	5608983.5	221.51	20%	145496529.7	111180751.3	223.09	24%
2020-21	6737326.6	4554153.2	199.99	32%	7329419.7	4425090.5	205.66	40%	98951822.3	73611144.1	267.04	26%

PRICE RANGE		CTC LEAF					DUST				
% OF TEAS SOLD	2021/22		UP TO SALE 47			2021/22		UP TO SALE 47			
	SALE 47	SALE 46	2021/22	2020/21	2019/20	SALE 47	SALE 46	2021/22	2020/21	2019/20	
	BELOW 160	23.62	26.70	27.24	6.00	50.13	29.24	28.53	29.17	6.31	43.82
BETWEEN 160.00-179.99	9.97	13.84	11.15	5.57	11.64	8.13	7.42	8.20	6.10	11.51	
BETWEEN 180.00-199.99	13.98	8.75	9.72	6.17	12.51	10.69	10.17	8.26	5.67	7.75	
BETWEEN 200.00-219.99	11.24	9.10	9.58	8.37	11.60	6.90	9.00	8.94	8.17	9.54	
BETWEEN 220.00-139.99	8.45	7.05	8.95	15.45	7.35	4.69	5.33	6.03	9.75	15.21	
BETWEEN 240.00-259.99	6.35	6.22	7.66	12.46	3.15	4.41	4.31	5.31	11.83	10.55	
BETWEEN 260.00-279.99	3.92	5.19	6.41	12.16	1.55	2.48	3.37	6.26	10.58	1.19	
ABOVE 280	22.48	23.15	19.30	33.81	2.07	33.45	31.87	27.83	41.59	0.42	

PRICE RANGE		ORTHODOX					PRICE RANGE		DARJEELING		
% OF TEAS SOLD	2020/21		UP TO SALE 47			% OF TEAS SOLD	2020/21		UP TO SALE 47		
	SALE 47	SALE 46	2021/22	2020/21	2019/20		SALE 47	SALE 46	2021/22		
	BELOW 200	36.60	30.74	20.70	9.64		26.03	BELOW 300.00	54.41	56.84	40.81
BETWEEN 200.00-219.99	15.20	15.61	8.04	3.10	10.86	BETWEEN 301.00-400.99	5.31	5.82	8.46		
BETWEEN 220.00-239.99	19.17	22.81	14.77	7.56	14.60	BETWEEN 401.00-500.99	16.89	11.71	8.03		
BETWEEN 240.00-259.99	10.65	15.44	22.35	14.15	14.65	BETWEEN 501.00-600.99	13.70	11.62	11.63		
BETWEEN 260.00-279.99	8.29	8.48	16.31	14.92	14.31	BETWEEN 601.00-700.99	5.02	9.73	20.48		
ABOVE 280	10.09	6.92	17.83	50.63	19.54	ABOVE 701.00	4.68	4.28	10.60		

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2021					LAST YEAR-2020					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
48	127883	57091	3104	42383	230461	94263	69207	3840	34026	201336	33620	-12116	-736	8357	29125
49	126498	54451	2049	42520	225518	95387	58680	3004	31217	188288	31111	-4229	-955	11303	37230
50	122335	54483	2275	39046	218139	72805	51050	2907	22782	149544	49530	3433	-632	16264	68595
TOTAL	376716	166025	7428	123949	674118	262455	178937	9751	88025	539168	114261	-12912	-2323	35924	134950

Kolkata Monthly Price Movement All Teas

330.00
300.00
270.00
240.00
210.00
180.00
150.00
120.00
90.00

	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2021	221.46	232.01	247.35	232.00	222.29	219.86	214.16	216.85				
2020	0.00	235.61	257.39	299.74	306.81	283.87	255.65	213.51	191.96	190.75	169.79	146.92
2019	186.98	183.00	195.59	200.00	191.75	180.98	175.16	167.36	162.66	137.77	111.02	98.24

CTTA BUYING (ALL TEAS) FOR THE SALE 47

	CTC LEAF			DUST				TOTAL			
	SALE 47										
OFFER	3,929,028.2 Kgs			1,666,002.5 Kgs				5,595,030.7 Kgs			
SOLD	3,307,609.8 Kgs			1,299,280.1 Kgs				4,606,889.9 Kgs			
SOLD %	84%			78%				82%			
ZONES	KGS.	AVG.	%	Kgs	AVG	%	Kgs	AVG	%		
HUL	840,946.0	222.19	25%	HUL	408,735.2	312.15	31%	HUL	1,249,681.2	251.61	27%
W.India	781,319.2	273.50	24%	W.India	246,413.6	214.08	19%	W.India	1,027,732.8	259.25	22%
TCPL	490,456.0	153.18	15%	TCPL	223,070.4	188.59	17%	TCPL	713,526.4	164.25	15%
Local	375,668.4	208.85	11%	N.India	129,941.6	233.66	10%	Local	413,336.2	203.13	9%
Exports	260,856.6	204.56	8%	WI.Pack	90,779.8	188.34	7%	N.India	346,310.6	222.46	8%
N.India	216,369.0	215.74	7%	Others	68,118.9	177.72	5%	Exports	296,252.4	193.20	6%
WI.Pack	147,683.8	272.78	4%	Local	37,667.8	146.10	3%	WI.Pack	238,463.6	240.63	5%
Others	88,309.4	184.84	3%	Exports	35,395.8	109.51	3%	Others	156,428.3	181.74	3%
Packeteers	56,657.0	139.59	2%	Packeteers	32,676.8	179.00	3%	Packeteers	89,333.8	154.00	2%
NI.Pack	36,955.0	372.23	1%	S.India	21,909.2	150.14	2%	NI.Pack	41,526.0	352.63	1%
S.India	12,389.4	213.50	0%	NI.Pack	4,571.0	194.20	0%	S.India	34,298.6	173.03	1%
Grand Total	3,307,609.8	222.24	100%	TOTAL	1,299,280.1	231.96	100%	TOTAL	4,606,889.9	224.98	100%

	ORTHODOX			DARJEELING			
	SALE 47						
OFFER	1,423,832.6 Kgs			76,874.7 Kgs			
SOLD	1,187,268.9 Kgs			48,332.0 Kgs			
SOLD %	83%			63%			
ZONE	Kgs	AVG	%	Kgs	AVG	%	
Middle East	470,910.3	223.19	40%	Local	25,677.6	307.66	53%
Others	238,322.1	215.28	20%	Exports	12,069.0	272.17	25%
Local	165,232.0	203.47	14%	Others	4,567.0	392.47	9%
Other Exports	147,189.3	220.25	12%	TCPL	2,686.6	522.01	6%
Domestic	68,327.7	141.74	6%	W.India	2,069.0	213.32	4%
N.India	52,051.3	218.17	4%	Domestic	906.0	501.32	2%
Exports	27,810.6	176.92	2%	N.India	356.8	93.00	1%
W.India	14,533.8	221.44	1%				
CIS	2,891.8	190.26	0%				
TOTAL	1,187,268.9	212.40	100%	TOTAL	48,332.0	316.74	100%

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 to 47

MARK	2021-22		2020-21	
	KGS	AVG	KGS	AVG
GATOONGA	725390	393.71	660382	353.00
HALMARI	571562	390.57	383704	382.89
HOOKHMOL	298397	387.22	274575	368.08
MOKRUNG	401351	384.21	405794	367.48
SOTAI	177507	357.06	80500	343.37
BORJAN	622925	350.88	506255	315.80
GELAKEY	172067	344.47	79377	349.66
HAJUA	210170	343.93	270388	364.35
DUFLATING	346397	343.66	295994	341.14
DOOMUR DULLUNG	303434	342.99	307339	374.73
KHONGEA	380684	340.96	370835	321.22
SALKATHONI	602052	337.99	488076	333.98
BANAMALIE	185001	333.90	132945	329.04
GHILLIDARY	174711	331.88	158528	292.36
KHARIKATIA	703760	328.92	321034	315.61
DUBBA	336746	328.57	121700	343.53
DEHA	352986	327.00	250971	333.59
SREE SIBBARI	224035	325.64	174689	283.72
BORBAM	521436	319.61	168071	308.98
MAJULI	878388	319.29	567710	309.33
HIRAJULI	274642	317.52	231116	291.37
NAHORHABI(CLSPL)	100196	316.11	51642	317.22
KHONA	201590	316.11	272664	229.19
MANGALAM(CLSPL)	123426	314.51	0	0.00
SILONIBARI	421936	313.63	107388	311.71

* Above 25,000 Kgs.

DOOARS BATTING ORDER (STAC+CTTA) Sale 14 to 47

MARK	2021-22		2020-21	
	KGS	AVG	KGS	AVG
KARTICK	431219	311.13	309033	294.52
DANGUAJHAR	669471	307.63	509783	263.59
CHULSA	384454	301.29	344743	278.06
ANANDAPURROYAL	317634	299.17	199260	279.72
JITI	448427	295.52	596329	280.79
GULMA	701894	295.05	709032	295.57
GHATIA ROYAL	728269	294.13	326413	284.39
HOPE	407742	288.43	475942	275.53
PAHARGOOMIAH	706991	287.12	588274	279.15
RYDAK	910247	285.71	621748	276.36
CHALOUNI	375339	283.60	341363	269.50
MEENGLAS	529097	283.19	421346	251.04
KUMARGRAM	587329	283.12	544860	273.91
ARYAMAN SPECIAL	195771	281.98	136082	262.03
HILLAROYALE	247300	281.73	0	0.00
BARADIGHI	631622	277.55	535671	284.04
BINAGURI	1001830	276.95	948023	265.60
DIANA (RAMBARI)	290529	274.83	243064	271.01
AIBHEEL	838599	274.12	747717	265.90
LEESH RIVER	479371	271.07	314708	260.74
SANKOS	539037	267.65	542968	264.28
DALGAON	752324	266.28	738389	268.55
GANDRAPARA	776310	262.71	677219	259.57
NOWERA NUDDY	433201	259.19	336344	273.01
CHENGMARI	553157	258.50	468329	259.69

* Above 25,000 Kgs.